

Heavy Commercial	Month				Year to Date				Variance +/- %	
	2008		2007		2008		2007		MTH	YTD
Trucks 3,501-7,500 kgs GVM	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Fiat Ducato	48	4.5%	96	8.7%	532	6.0%	611	7.8%	-50.0%	-12.9%
Hino (3.5t)	193	18.2%	177	16.0%	1,588	17.9%	1,370	17.6%	9.0%	15.9%
Isuzu N-Series	349	33.0%	323	29.2%	2,705	30.5%	2,294	29.4%	8.0%	17.9%
Iveco Daily C/C	73	6.9%	104	9.4%	767	8.7%	655	8.4%	-29.8%	17.1%
Iveco Daily Van	18	1.7%	0	0.0%	123	1.4%	0	0.0%	-	-
Mercedes-Benz Sprinter	180	17.0%	185	16.7%	1,400	15.8%	1,191	15.3%	-2.7%	17.5%
Mitsubishi Canter	114	10.8%	155	14.0%	1,259	14.2%	1,233	15.8%	-26.5%	2.1%
Renault Master	9	0.8%	21	1.9%	176	2.0%	183	2.3%	-57.1%	-3.8%
Toyota Dyna (3.5t)	0	0.0%	0	0.0%	0	0.0%	1	0.0%	-	-100.0%
Volkswagen Crafter	75	7.1%	47	4.2%	315	3.6%	210	2.7%	59.6%	50.0%
Volkswagen LT Series	0	0.0%	0	0.0%	0	0.0%	48	0.6%	-	-100.0%
Total Trucks 3,501-7,500 kgs GVM	1,059	1.4%	1,108	1.3%	8,865	1.3%	7,796	1.1%	-4.4%	13.7%
Trucks 7,501-15,000 kgs GVM	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
DAF (7.5t)	0	0.0%	0	0.0%	2	0.0%	0	0.0%	-	-
Hino (7.5t)	249	30.3%	264	33.9%	2,032	35.0%	1,791	33.7%	-5.7%	13.5%
Isuzu F-Series (7.5t)	282	34.3%	243	31.2%	1,949	33.5%	1,547	29.1%	16.0%	26.0%
Isuzu N-Series (7.5t)	100	12.2%	34	4.4%	492	8.5%	402	7.6%	194.1%	22.4%
Iveco (7.5t)	17	2.1%	27	3.5%	106	1.8%	164	3.1%	-37.0%	-35.4%
Mack (7.5t)	1	0.1%	2	0.3%	6	0.1%	21	0.4%	-50.0%	-71.4%
MAN (7.5t)	2	0.2%	4	0.5%	26	0.4%	20	0.4%	-50.0%	30.0%
Mercedes (7.5t)	7	0.9%	14	1.8%	60	1.0%	86	1.6%	-50.0%	-30.2%
Mercedes-Benz Vario	0	0.0%	0	0.0%	22	0.4%	29	0.5%	-	-24.1%
Mitsubishi Canter (7.5t)	34	4.1%	49	6.3%	213	3.7%	349	6.6%	-30.6%	-39.0%
Mitsubishi Fighter (7.5t)	89	10.8%	94	12.1%	553	9.5%	540	10.2%	-5.3%	2.4%
Nissan UD (7.5t)	41	5.0%	48	6.2%	349	6.0%	359	6.8%	-14.6%	-2.8%
Total Trucks 7,501-15,000 kgs GVM	822	1.1%	779	0.9%	5,810	0.8%	5,308	0.8%	5.5%	9.5%
Trucks 15,001 kgs + Over GVM	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
DAF (15t)	19	2.1%	19	1.4%	144	1.7%	220	2.4%	0.0%	-34.5%
Freightliner (15t)	51	5.5%	79	5.7%	557	6.6%	692	7.4%	-35.4%	-19.5%
Hino (15t)	25	2.7%	89	6.4%	316	3.7%	731	7.8%	-71.9%	-56.8%
International (15t)	19	2.1%	27	1.9%	299	3.5%	142	1.5%	-29.6%	110.6%
Isuzu (15t)	103	11.2%	128	9.2%	865	10.2%	978	10.4%	-19.5%	-11.6%
Iveco (15t)	67	7.3%	103	7.4%	561	6.6%	624	6.7%	-35.0%	-10.1%
Kenworth	200	21.7%	289	20.7%	1,710	20.2%	1,556	16.6%	-30.8%	9.9%
Mack	45	4.9%	126	9.0%	529	6.2%	871	9.3%	-64.3%	-39.3%
MAN (15t)	34	3.7%	31	2.2%	214	2.5%	221	2.4%	9.7%	-3.2%
Mercedes (15t)	33	3.6%	34	2.4%	306	3.6%	204	2.2%	-2.9%	50.0%
Mitsubishi Fighter (15t)	48	5.2%	74	5.3%	392	4.6%	478	5.1%	-35.1%	-18.0%
Mitsubishi F-Series (15t)	20	2.2%	27	1.9%	188	2.2%	160	1.7%	-25.9%	17.5%
Nissan UD (15t)	29	3.2%	59	4.2%	398	4.7%	368	3.9%	-50.8%	8.2%
Scania (15t)	13	1.4%	31	2.2%	253	3.0%	294	3.1%	-58.1%	-13.9%
Sterling (15t)	32	3.5%	52	3.7%	271	3.2%	281	3.0%	-38.5%	-3.6%
Volvo Truck	96	10.4%	133	9.5%	669	7.9%	849	9.1%	-27.8%	-21.2%
Western Star	86	9.3%	95	6.8%	798	9.4%	692	7.4%	-9.5%	15.3%
Total Trucks 15,001 kgs + Over GVM	920	1.2%	1,396	1.6%	8,470	1.2%	9,361	1.3%	-34.1%	-9.5%
Heavy Buses	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Mercedes-Benz Sprinter Bus	32	25.0%	0	0.0%	54	7.0%	0	0.0%	-	-
Mitsubishi Rosa Bus	48	37.5%	48	66.7%	390	50.8%	379	67.2%	0.0%	2.9%
Toyota Coaster	48	37.5%	24	33.3%	323	42.1%	185	32.8%	100.0%	74.6%
Total Heavy Buses	128	0.2%	72	0.1%	767	0.1%	564	0.1%	77.8%	36.0%
Total Heavy Commercial	2,929	3.8%	3,355	3.8%	23,912	3.4%	23,029	3.3%	-12.7%	3.8%

NEW VEHICLE SALES BY MARQUE - HEAVY COMMERCIAL
AUGUST 2008

	Month				Year to Date				Variance +/- %	
	2008		2007		2008		2007		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Daf	19	0.6%	19	0.6%	146	0.6%	220	1.0%	0.0%	-33.6%
Fiat	48	1.6%	96	2.9%	532	2.2%	611	2.7%	-50.0%	-12.9%
Freightliner	51	1.7%	79	2.4%	557	2.3%	692	3.0%	-35.4%	-19.5%
Hino	467	15.9%	530	15.8%	3,936	16.5%	3,892	16.9%	-11.9%	1.1%
International	19	0.6%	27	0.8%	299	1.3%	142	0.6%	-29.6%	110.6%
Isuzu	834	28.5%	728	21.7%	6,011	25.1%	5,221	22.7%	14.6%	15.1%
Iveco	175	6.0%	234	7.0%	1,557	6.5%	1,443	6.3%	-25.2%	7.9%
Kenworth	200	6.8%	289	8.6%	1,710	7.2%	1,556	6.8%	-30.8%	9.9%
Mack	46	1.6%	128	3.8%	535	2.2%	892	3.9%	-64.1%	-40.0%
Man	36	1.2%	35	1.0%	240	1.0%	241	1.0%	2.9%	-0.4%
Mercedes-Benz	252	8.6%	233	6.9%	1,842	7.7%	1,510	6.6%	8.2%	22.0%
Mitsubishi Fuso	353	12.1%	447	13.3%	2,995	12.5%	3,139	13.6%	-21.0%	-4.6%
Nissan UD	70	2.4%	107	3.2%	747	3.1%	727	3.2%	-34.6%	2.8%
Renault	9	0.3%	21	0.6%	176	0.7%	183	0.8%	-57.1%	-3.8%
Scania	13	0.4%	31	0.9%	253	1.1%	294	1.3%	-58.1%	-13.9%
Sterling	32	1.1%	52	1.5%	271	1.1%	281	1.2%	-38.5%	-3.6%
Toyota	48	1.6%	24	0.7%	323	1.4%	186	0.8%	100.0%	73.7%
Volkswagen	75	2.6%	47	1.4%	315	1.3%	258	1.1%	59.6%	22.1%
Volvo Commercial	96	3.3%	133	4.0%	669	2.8%	849	3.7%	-27.8%	-21.2%
Western Star	86	2.9%	95	2.8%	798	3.3%	692	3.0%	-9.5%	15.3%
Total Heavy Commercial	2,929	100.0%	3,355	100.0%	23,912	100.0%	23,029	100.0%	-12.7%	3.8%